QAD explore

2017 Agenda | Detroit, MI

Legend: ■ General Session ■ Breakout Session ■ Training ■ Solutions Expo/Demo ■ Meal ■ Event

Monday

Registration	3:00PM - 8:00PM
	Ontario Hall Foyer

Check in for the event and grab your badge before heading to the Welcome Reception at 5:00 P.M.

Welcome Reception	5:00PM - 8:00PM
	Wintergarden

Catch up with colleagues and make new connections during the Welcome Reception. Enjoy cocktails and appetizers to kick-off Explore 2017.

Tuesday

Breakfast　　　　　　　　　　　　　　　　　　　　　**7:30AM - 8:45AM**
Ontario Exhibit Hall

General Session featuring keynote speaker, Ray Kurzweil　　　**9:00AM - 12:15PM**
Renaissance Ballroom

Join us for the kickoff to Explore 2017! This first day of Explore will include presentations from QAD CMO Carter Lloyds, CEO Karl Lopker, CTO Tony Winter, President Pam Lopker, Chief, Global Field Operations Anton Chilton, and Senior VP of R&D, Bill Keese.

We will complete the morning's sessions with a riveting presentation from our keynote speaker, Ray Kurzweil.

Solutions Expo　　　　　　　　　　　　　　　　　　**12:00PM - 7:00PM**
Ontario Exhibit Hall

The Solutions Expo is a great time to learn more about our sponsors' products and services and how they can enhance your results with QAD.

Lunch　　　　　　　　　　　　　　　　　　　　　　**12:15PM - 1:30PM**
Ontario Exhibit Hall

*Industrial and High Tech Kickoff　　　　　　　　　　　**1:30PM - 2:30PM**
Renaissance Ballroom

Please join us for insights into Industry 4.0 research and practical examples around the big data analytics of demand planning, production operations, material movement and other supply chain activities.

Speakers:
Prof. Alexander Pflaum, Head of the Fraunhofer Center for Applied Research on Supply Chain Services, Fraunhofer Institute for Integrated Circuits IIS
Glenn Graney, QAD

Automotive Industry Kickoff

1:30PM - 2:30PM
Ambassador 1

Join us for a session as QAD experts highlight new automotive offerings and complete solution suite to address industry trends and critical requirements.

Speakers:
Terry Onica, QAD
Nicole Groves, QAD

Life Sciences Kickoff

1:30PM - 2:30PM
Ambassador 2

Join us for this informative session where we will be discussing the challenges and opportunities ahead for the Life Sciences industry as companies face pressure to innovate, an uncertain political and regulatory landscape and unprecedented technological evolution. In this session we will discuss how QAD solutions are helping Life Sciences manufacturers embrace change, operate more efficiently, meet regulatory expectations and achieve key performance metrics.

Speaker:
Bart Reitter, Director, Life Sciences, QAD

QAD Demo - Q-Xtract

1:30PM - 2:30PM
LaSalle B

Easily extract data using QAD's Q-Xtract tool and load it with QAD Excelerator - the QAD Data extraction tool offered by QAD services. Make the QAD upgrade to a newer version easier with the Q-Xtract tool. Features include:
- Extract data with no programming - Simple rule based cross references and filters - Extract data from any version of QAD database

QAD in the Consumer Products & Food & Beverage Industries Today

1:30PM - 2:30PM
Ambassador 3

Join us for an informative session on QAD in the Consumer Products and Food & Beverage industries today. We will explore the current industry trends and how manufacturers in these industries are dealing with the many changes in today's marketplace.

Speakers:
Steve Dombroski, Senior Marketing Manager – Consumer, Food & Beverage Markets, QAD
Jonathan Fitchett, QAD

Real-Time Replication with OpenEdge Pro2 (Progress)

1:30PM - 2:30PM
LaSalle A

Your data is only as powerful as your ability to use it. OpenEdge Pro2 is a data replication solution that allows you to gain easy access to your critical data by easily transferring OpenEdge data into a SQL Server, Oracle or OpenEdge database for efficient reporting and analysis. As data is updated in OpenEdge, it is replicated to the target in real-time.

Hands On Training

1:30PM - 5:00PM

Explore Training is an opportunity to work together with QAD experts in a hands-on environment. Explore 2017 training is geared toward a range of customer roles, from finance managers and end users to IT business analysts and developers. You will walk away with new ideas on how to optimize your QAD ERP solutions to better meet your business needs. For more information about each of the training classes offered and a complete schedule, visit the Training Page.

EDI eCommerce Basics
QAD Automation Solutions
All About YAB: QAD's Next Generation Application Installer

*The Future of Manufacturing and Supply Chain Technology

3:00PM - 4:00PM
Ambassador 2

Robotics. Internet of Things. 3D Printing. New forms of analytics. Blockchain. Manufacturing and Supply Chain technologies are being redefined. Autonomous supply chains that sense, act and respond are evolving. Companies are using the confluence of new technologies to drive transformation. In this session learn about the step change including insights on the value proposition, case studies and the roadmap for implementation.

Speaker:
Lora Cecere, Founder and CEO of Supply Chain Insights

*The Internet of Things, Industry 4.0 and Automation Solutions

3:00PM - 4:00PM
Ambassador 3

Industry 4.0 and the Internet of Things are creating buzz among manufacturers. Most manufacturers are at the early stages of embracing the supporting technology and developing plans to shift processes and approaches. Join us for an understanding of relevant capability and the practical opportunity of applying Automation Solutions as an achievable portion of an overall Industry 4.0 and IoT initiative.

Speakers:
Glenn Graney, QAD
Astrid Rommens, QAD

Get the Most Out of Your QAD System (Strategic Information Group)

3:00PM - 4:00PM
LaSalle A

Learn how to optimize Performance, Availability, Accessibility and Recovery of your QAD environment with proactive Managed Services and Help Desk Support powered by Strategic. Strategic will take care of your Infrastructure, QAD, Functional and Application support while you take care of business. Strategic services will keep your systems running smoothly and provide the expertise you need to quickly resolve any issue.

QAD Demo - Demand & Supply Chain Planning (DSCP)

3:00PM - 4:00PM
LaSalle B

This session is designed to help provide guidance on how to get a successful S&OP process started, as well as some ideas and concepts for helping your business to continue to improve its S&OP processes and mature into a best-in-class S&OP organization by using QAD's Demand & Supply Chain Planning tool.

Transforming Your Business With the QAD Platform

3:00PM - 4:00PM
Ambassador 1

This panel discussion and Q&A with QAD representatives and executives from Comvita and Freedom Foods will focus on the transformation and benefits each of these QAD customers are experiencing as a result of an upgrade to EE, move to the Cloud and their role as an early adopter of Channel Islands.

Speakers:
Frank Feustel, Director, Product Management, QAD
Rob Jeremiassen, Managing Director, Australia & New Zealand, QAD
Luke Collis, Group General Manager - Commercial Finance, Freedom Foods
Dan Waugh, General Manager - ICT, Comvita

Automate Budgeting & Reporting for QAD (Prophix Software)

4:15PM - 5:15PM
LaSalle A

Stop relying on spreadsheets and automate your budgeting, forecasting, and reporting by taking QAD to the next level with Corporate Performance Management (CPM). Make better sense of the abundance of data from all sources (CRM, QAD, HR System, etc) - move beyond simple measurement to better manage your business' performance.

QAD Demo -Closed Loop Quality

4:15PM - 5:15PM
LaSalle B

In the era of risk management, understanding your past issues is inherent to understanding your future risks. Connection your inspections, corrective actions, FMEA, and control plans is easier than ever with QAD QMS. This demonstration will show how that information flows between those processes to ensure you always have an up-to-date, living FMEA, as well as automated corrective action processes, both of which informed by inspection results.

QAD QMS Complaint Handling for Life Sciences

4:15PM - 5:15PM
Ambassador 2

The FDA and other global regulators mandate the handling of complaints in Good Manufacturing Practice (GMP) regulations. Effective complaint handling is essential in Life Sciences because complaints can be an indicator of potential patient safety issues. As a result, they are taken very seriously by manufacturers and regulators alike. Using both Life Sciences industry insight as well as an application example from HeartWare, a global medical device company and QAD customer, this session will be a discussion of how QAD QMS can be used to to streamline customer complaints and ensure both patient safety as well as regulatory compliance.

Speakers:
Bart Reitter, Director of Life Sciences, QAD
Jeff Phillips, VP of Product Development, CEBOS

The Effective User Throughout the Supply Chain

4:15PM - 5:15PM
Ambassador 1

Channel Islands provides the flexibility to change and extend QAD Enterprise Applications, and brings a new level of effectiveness to your users. Join us to discover how Channel Islands empowers your users to become better informed, productive and collaborative throughout the complete supply chain.

Speakers:
MaryAnn Guthrie, QAD
Luc Janssen, QAD

Vit-Best: QAD Automation Solutions

4:15PM - 5:15PM
Ambassador 3

Join us for an informative session about how QAD Automation Solutions (AS) has enabled Vit-Best Nutrition to meet business needs amidst a changing landscape and recent acquisition. Now live for over a year, Vit-Best has used AS to improve business in their existing EE environment and will continue to use AS to unlock functionality as they plan for upgrades.

Speakers:
Michael Ochi, QAD
Scott Blaska, CIO, Kingdomway USA (Parent company of Vit-Best Nutrition)

Sponsor Expo Reception

5:00PM - 7:00PM

The Solutions Expo is a great time to learn more about our sponsors' products and services and how they can enhance your results with QAD.

Wednesday

Breakfast   **7:30AM - 8:45AM**
                                                        Ontario Exhibit Hall

General Session featuring Angela Hoon, General Motors and Seth Page,   **9:00AM - 10:30AM**
DataRPM, a Progress Company   Renaissance Ballroom

Join us for day 2 of Explore! Carter Lloyds will kick off the morning with our Customer Awards and introduce our keynote speakers for today's general session.

9:15 am - Our first keynote speaker of the day is Angela Hoon, Executive Director, Strategic Risk Management with General Motors. Her presentation will focus on Change and Risk Management.

9:45 am - Our second keynote speaker is Seth Page, EVP Corporate & Business Development at DataRPM, a Progress Company. His presentation will focus on Machine Learning.

*Supply Chain Futures   **11:00AM - 12:00PM**
                                                        Renaissance Ballroom

Dr. Larry Lapide will provide a peek into supply chains of the future, based on research from the MIT Supply Chain 2020 Project. His presentation will discuss the macro factors and future scenarios the project identified as most likely to shape future supply chains, and implications for creating winning supply chain strategies.

Speaker:
Dr. Larry Lapide, Lecturer, College of Management, University of Massachusetts: Boston Research Affiliate, MIT Center for Transportation and Logistics (CTL)

Automating Revenue Recognition and Compliance Update   **11:00AM - 12:00PM**
                                                        Ambassador 3

Learn how the new Revenue Recognition Module will solve both existing revenue recognition requirements and revised requirements introduced by ASC 606 and IFRS 15. This session also includes a demonstration and an update on the latest developments in financial global compliance.

Speakers:
René Bergkamp, QAD
Mike Lane, QAD

Moving to the Cloud: 16 Domains in 7 Months

11:00AM - 12:00PM
Ambassador 2

Learn how the L&W Engineering Company took a 10 year leap in QAD versions without missing a beat. In this successful upgrade, they were able to move 16 domains and over 900 users to the QAD Cloud in only 7 months.

Speaker:
Andrew Amstutz, Director of Information Technology, L&W

QAD Demo - Channel Islands Purchasing

11:00AM - 12:00PM
LaSalle B

Come see how you can now manage your entire purchasing flow in Channel Islands from creation of your requisitions to requisition approval, and building of your purchase orders.

Technology that Secures the Effective Enterprise (Progress)

11:00AM - 12:00PM
LaSalle A

Progress is the technology provider that powers the QAD Enterprise. This session provides an overview of enhancements to the OpenEdge Technology Platform and how to secure your QAD environment against malicious and unplanned threats.

- Data Encryption - Replication for business continuity
- Replication for reporting
- Exciting new reporting and analytical solution from QAD and Progress
- Professional service update

Lunch

12:00PM - 1:30PM
Ontario Exhibit Hall

Solutions Expo

12:00PM - 5:00PM
Ontario Exhibit Hall

*Is "Agile ERP" an Oxymoron? It Better Not Be!

1:30PM - 2:30PM
Ambassador 1

For years using "agile" to describe ERP was a contradiction of terms – the very definition of an oxymoron. In the past ERP was developed as a monolithic application, which made it strong and functional, but also rigid and hard to change. You could reach a point where you could not easily adapt ERP to meet all your goals. ERP, however, is more agile now. Learn in what way.

Speaker:
Cindy Jutras, President, MintJutras

*Making Your Manufacturing Agile in an Industry 4.0 World

1:30PM - 2:30PM
Ambassador 3

Learn how QAD's new manufacturing capabilities help you simplify your material supplies and production processes and allow you to adjust and respond quicker to changes using more granular and real-time activity reporting.

Speakers:
Guido VanDenBroeck, QAD
Bengt Johansson, QAD

Hear How Akebono Reduced Ship Time 30% (Eagle Consulting & Development)

1:30PM - 2:30PM
LaSalle A

Learn steps taken by Tier-One Automotive Supplier Akebono to analyze their shipping process and eliminate non-value added activities. Improvements were made possible by taking full advantage of Eagle's RF Express functionality and standard transaction configuration options. The final solution eliminated staging and relabeling 85% of all shipments through line-side labeling and a new "live load" process saving $150,000+ per year.

Proven Outcomes of Implementing DSCP and Upgrading Your ERP

1:30PM - 2:30PM
Ambassador 2

Join us to hear how Wander AG, part of Associated British Foods Plc, leveraged a Q-Scan Value Assessment to justify their project to implement DSCP and upgrade their ERP. Learn about their proven business outcomes after go live.

Speakers:
Bas van Nistelrooij, QAD
Steffen Grill, Head of IT, Wander AG

QAD Demo - Revenue Recognition Module

1:30PM - 2:30PM
LaSalle B

The increasing complexities to efficient processing of revenue transactions in manufacturing companies and compliance requirements of ASC 606 / IFRS 15 has driven the need for a QAD Revenue Recognition module. This demonstration will show how the QAD Revenue Recognition Module will streamline otherwise manual processes for Finance departments and help improve accuracy of revenue reporting in financial statements.

Hands On Training

1:30PM - 5:15PM

Explore Training is an opportunity to work together with QAD experts in a hands-on environment. Explore 2017 training is geared toward a range of customer roles, from finance managers and end users to IT business analysts and developers. You will walk away with new ideas on how to optimize your QAD ERP solutions to better meet your business needs. For more information about each of the training classes offered and a complete schedule, visit the Training Page.

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*The Digitization of Manufacturing

3:00PM - 4:00PM
Ambassador 1

In the coming years, manufacturers will digitize every aspect of operations to better serve customers, develop products, improve processes and productivity and compete differently. Learn about IDC's industry vision including innovations happening on a large scale like cloud and big data, those gaining traction like IoT and those with impact farther into the future like AI, VR and 3D printing.

Speaker:
Kim Knickle, Research Vice President, Manufacturing Insights, IDC

An Interoperability Solutions Case Study: Laerdal Medical

3:00PM - 4:00PM
Ambassador 2

Join us for an overview of Laerdal Medical's use of QAD Interoperability solutions to achieve supply chain automation and visibility.

Speakers:
Carlos García, QAD
Alicia Tolen, Supply Chain Operations Manager, Laerdal Medical

Cyberquery for Reporting/BI and Dashboards (Cyberscience Corporation)

Discover why most QAD customers are already using Cyberquery for their Business Intelligence and reporting needs. This session will focus on two aspects:

1. Consolidated and federated reporting across multiple applications, databases and platforms. Reporting and analytics from all data in an enterprise both easily and efficiently is much in demand.
2. Data Visualization through Dashboards. See what other QAD sites are doing.

QAD Demo -Production Orders

3:00PM - 4:00PM
LaSalle B

Shopfloor component replenishment. See how picking, transferring, issuing and backflushing components can be controlled by individual component and how Automation Solutions handles this without using the keyboard .

Quality Management for Medical Devices

3:00PM - 4:00PM
Ambassador 3

CoorsTek Medical is implementing the QAD Quality Management System across 6 US plant sites to improve their management of Non-Conformance Reports (NCRs) and Corrective Action/Preventive Actions (CAPAs) for customer complaints and manufacturing. Implementing the new system has provided better visibility to issues across the business and quicker resolution times. The overall quality process is being enhanced by having an electronic quality system with integrated modules. This presentation discusses the challenges during implementation, benefits already achieved and plans to implement additional modules.

Speaker:
Amanda Black, Quality Manager, CoorsTek Medical

Adient Industry 4.0

4:15PM - 5:15PM
Ambassador 3

Adient is integrating Industry 4.0 into its organization led by its Digital Office. Join us to learn about Adient's related initiatives and activities, including their experiences with automated vendor replenishment supply chain loops. See how these are integrated to html5-based Visualization, Monitoring and Alerting, blending the QAD environment with their JIT and Batch production control systems.

Speaker:
David McCarthy, IT Project Manager, Adient
Christian Baldwin, Sr. Manager, Industry 4.0 Leader, Adient

How to Convert an Acquired Plant with Extensive Shop Floor Integration

4:15PM - 5:15PM
Ambassador 1

CoorsTek recently acquired the former Philips Lighting business located in Uden, Netherlands and needed to move it off of the incumbent SAP system. The plant is highly automated with robotics for material movement (pick and place) and automated visual inspection of finished and semi-finished parts. All of this was integrated with the SAP Shop Floor application and a SCADA layer for the production lines. Since a key strategy at CoorsTek is integration into the CoorsTek corporate structure, CoorsTek initiated a project to convert the systems at Uden from SAP to QAD. The project team, including CoorsTek, QAD, and Factivity, was able to complete the conversion to EE 2015 with TMS and Factivity Shop Floor within a 3-month period. This presentation will cover the planning and execution of a successful plant ERP conversion with integration to manufacturing lines.

Speaker:
Helmut Oehring, Chief Information Officer, CoorsTek

QAD Demo - EAM: New Tools for Effective Maintenance

4:15PM - 5:15PM
LaSalle B

Come join us for a deeper dive into some of the new Enterprise Asset Management tools to support your growing Plant Maintenance initiatives! In this session we will explore the new Tool Management module as well as our recent addition of in-depth failure analysis to drive more effective preventive and predictive maintenance programs.

QAD Technology Vision

4:15PM - 5:15PM
Ambassador 2

Join QAD Chief Technology Officer Tony Winter for a discussion around QAD's Technology Vision.

Speaker:
Tony Winter, QAD

The Connected Enterprise (Scott Sheldon, LLC)

4:15PM - 5:15PM
LaSalle A

Many companies utilize an internal process such as S&OP to align supply and demand. Transform this function into a dynamic "Center of Gravity" that connects S&OP into other critical business activities providing improved alignment, insight, and productivity.

Explore Night Out

5:45PM - 10:00PM
Detroit's Eastern Market

General Session & Breakfast
8:30AM - 9:30AM
Renaissance Ballroom

*Dude — Save Me Time!
9:45AM - 10:45AM
Ambassador 1

Join us to learn how Harris Corporation improved receiving and work center efficiency by reducing transaction time.

Speakers:
Sylvia McFadden, Manufacturing Engineer, Harris Corporation
Joan Profetta, Senior ERP Support Analyst, Harris Corporation

Achieving Outcomes: The Importance of Business Change Management
9:45AM - 10:45AM
Ambassador 2

Experience tells us that the outcomes in the business case for transformational ERP programs are more often achieved when appropriate business change management is in place. From setting the vision and strategy of the transformation, through interacting with those who can influence its success, to communications, training and outcome measurement, the QAD point of view on achieving outcomes through business change management will help you deliver a successful program.

Speaker:
Robin Riordan, QAD

QAD Cloud and OpenEdge Pro2: A Winning Combination
9:45AM - 10:45AM
Ambassador 3

Deploying your ERP into the QAD cloud frees up resources to focus on strategic initiatives rather than administering your ERP. It's important to have flexible options for leveraging your ERP cloud data for reporting, analytics or other business requirements. Join Mike Rogers of Nexteer Automotive, and Brett Baumeister of QAD as they discuss how Nexteer was able to successfully deploy the QAD Cloud ERP solution and use the OpenEdge Pro2 data replication tool to move and transform their data to both cloud and on-premise data warehouses.

Speakers:
Brett Baumeister, QAD
Mike Rogers, Manager, Data Management / Business Intelligence, Nexteer Automotive
Rob Straight, OpenEdge Product Management, Progress

QAD Demo - SSM Transformed in Channel Islands

9:45AM - 10:45AM
LaSalle B

Come and see a live demonstration of the latest developments in Service and Support Management (SSM) for the March release of Channel Islands. QAD product management will explain the changes in look and business flow implemented to streamline call management and introduce our new Action Requests which add both simple and complex issue management capabilities for any issues from any source that require management and follow up through the enterprise. The presentation will also include early details of the plans for our upcoming releases of SSM for Channel Islands.

EAM and Smart Industry

11:00AM - 12:00PM
Ambassador 1

Learn about the role of EAM in the smart industry trend. In this session we will also highlight new and exciting feature functionality to support your effective plant maintenance enterprise.

Speakers:
Nancy Majure, QAD
Jon Edwards, QAD

QAD's Interoperability Strategy Update

11:00AM - 12:00PM
Ambassador 2

Join us for an update on QAD's Interoperability strategy and roadmap, the different QAD Interoperability Solution components and how they can be used with the Channel Island's experience. This session will include an overview of key elements to consider when defining an interoperability strategy.

Speaker:
Carlos Garcia, QAD

Lunch for Training

12:30PM - 1:30PM

Hands On Training

1:30PM - 5:00PM

Explore Training is an opportunity to work together with QAD experts in a hands-on environment. Explore 2017 training is geared toward a range of customer roles, from finance managers and end users to IT business analysts and developers. You will walk away with new ideas on how to optimize your QAD ERP solutions to better meet your business needs. For more information about each of the training classes offered and a complete schedule, visit the Training Page.

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Friday

Breakfast for Training   **8:00AM - 8:30AM**

Hands On Training   **8:30AM - 12:00PM**

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