

# explore 2018

Dallas, Texas | May 7 - 10

Legend: ■ General Session ■ Breakout Session ■ Training  
■ Solutions Expo/Demo ■ Meal ■ Event

\*Indicates Breakout Session Qualifies for APICS Credit

## Monday

### Registration

**3:00PM - 8:00PM**  
Lone Star Foyer

■ Check in for the event and grab your badge before heading to the Welcome Reception at 5:00 P.M.

### Welcome Reception

**5:00PM - 8:00PM**  
Lone Star Foyer (Level Two)

■ Catch up with colleagues and make new connections during the Welcome Reception. Enjoy cocktails and appetizers to kick-off Explore 2018.

## Breakfast

**7:30AM - 8:45AM**  
Grand Hall

## General Session

**9:00AM - 12:00PM**  
Lone Star Ballroom

Join us for the kickoff to Explore 2018! This first day of Explore will feature our keynote speaker, Neil Jacobstein, one of the world's leading scholars of Artificial Intelligence technology. Neil is currently the chairman of the Artificial Intelligence and Robotics track at Singularity University at the NASA Research Park in Northern California, a Silicon Valley think tank that focuses on educational programs and "exponential technologies."

You will also hear from QAD Executives about the direction of the company, product updates and demos, as well as their thoughts about the direction of advanced technologies in the manufacturing industry.

## Lunch

**12:00PM - 1:30PM**  
Grand Hall

## Solutions Expo

**12:00PM - 7:00PM**  
Grand Hall

The Solutions Expo is a great time to learn more about our sponsors' products and services and how they can enhance your results with QAD.

## Eagle: Providing the Real Solution for Industry 4.0

**1:30PM - 2:30PM**  
Dallas Ballroom D3

With 25 years of experience providing true real-time automated data collection for QAD users, Eagle's RF Express for QAD Enterprise Applications solution was built with the foundation and tools for Industry 4.0 objectives. This session will show how Eagle's functionality enables wireless data scanning, streamlined data capture and QAD transaction execution with the associated information visibility benefits. In addition, we will cover real-world shop floor transactions that flow from process equipment via Eagle's CTP Continuous Transaction Processor to QAD with real-time updating and email status notifications. We will examine the widely used license plate, unit serialization track/trace, and RFID technologies within Eagle that provide the real IIoT for QAD users.

## QAD in Automotive

**1:30PM - 2:30PM**  
Dallas Ballroom B

*This session will cover Yanfeng's journey to the selection and implementation of QAD as their global ERP solution. Yanfeng will share their evaluation of big ERP versus QAD. Additionally, Yanfeng will discuss how QAD is supporting a global automotive Tier 1 with low margins at one-tenth of the cost and people required for big ERP with less than 100 customizations.*

*A panel of Yanfeng executives and the QAD global program leader will be assembled to answer critical questions you have on their global rollout of QAD Cloud EE 2016 from eB2.1.*

**Speakers:**

Terry Onica, QAD

Mike Silletti, Yanfeng

John Miciuda, Yanfeng

Kathy Angel, QAD

## QAD in Consumer Products and Food & Beverage

**1:30PM - 2:30PM**  
Dallas Ballroom C

*Join us for an informative session on QAD in the Consumer Products and Food & Beverage industries today. This session will cover the latest industry trends and challenges of today's marketplace and will include a panel discussion with R&D team leaders on how QAD is assisting customers in embracing today's challenges.*

**Speakers:**

Steve Dombroski, QAD

Guido Van den Broeck, QAD

Shaun Phillips, QAD

## QAD in Industrial and High Tech

**1:30PM - 2:30PM**  
Lone Star Ballroom

*QAD will provide a baseline view of industry trends for Industrial & High Tech. A QAD customer guest speaker will highlight their recent DSCP deployment (the largest ever) in support of a wire manufacturing business.*

**Speakers:**

Glenn Graney, QAD

Lisa Weides, Superior Essex

Mark Hull, Superior Essex

Join us for this interactive session where we will be discussing Life Sciences industry trends and how customers are addressing challenges facing them. In this session we will discuss how Canon Biomedical is deploying QAD solutions to help them operate more efficiently while meeting global regulatory expectations.

**Speakers:**

Dave Medina, QAD

Michael Koliias, CBMI Information Technology Division

**Hands On Training****1:30PM - 5:00PM**

Explore Training is an opportunity to work together with QAD experts in a hands-on environment. Explore 2018 training is geared toward a range of customer roles, from finance managers and end users to IT business analysts and developers. You will walk away with new ideas on how to optimize your QAD ERP solutions to better meet your business needs. For more information about each of the training classes offered and a complete schedule, visit the [Training Page](#).

*Pairing Serialization with QAD Automation Solutions to Benefit You**Improving Manufacturing Operations with Production Orders**Master Scheduling Workbenches (MSW) and Production Scheduling Workbenches (PSW)**Hands-On Financial Report Writing with QAD Enterprise Financials***Channel Islands - The Collaborative Purchasing Process****3:00PM - 4:00PM**  
Dallas Ballroom A

A collaborative purchasing process ensures alignment between requestor, buyers and suppliers. In this session, you will get an overview and a demo of the full purchasing process available in Channel Islands. You will explore the new WebUI, hear about new capabilities and discover how the Channel Islands collaborative nature ensures smoother processes.

**Speakers:**

Luc Janssen, QAD

Marta Losada, QAD

Krystle Keese, QAD

**How Strategic Managed Services and Help Desk Support Can Help You  
Take Your Nights and Weekends Back****3:00PM - 4:00PM**  
Dallas Ballroom D3

IT is constantly looking for ways to optimize the Performance, Availability, Accessibility and Recovery of their QAD environment. Employees are being stretched to work 24x7, and they need their nights and weekends back. Strategic will take care of your Infrastructure, QAD, Functional and Application support while you take care of business. Proactive Managed Services together with Help Desk Support will keep your systems running smoothly and provide the expertise you need to quickly resolve any issue. Managed Services will allow you to focus on outcomes rather than technology.

## **QAD Automation Solutions at Adient - So Much More than Barcoding & Scanning**

**3:00PM - 4:00PM**  
Dallas Ballroom B

*This session will discuss how Adient replaced their homegrown warehousing and barcode solution with QAD Automation Solutions. Join us for an understanding of how Automation Solutions helps optimize Adient's business, learn about what has been implemented and how this process was done. The session will also show how QAD Automation Solutions provides customers with the backbone for the Industrial Internet of Things.*

**Speakers:**

Astrid Rommens , QAD  
Ramesh Akkala, Adient

## **Your Journey to the QAD Enterprise Platform**

**3:00PM - 4:00PM**  
Dallas Ballroom C

*Come and learn more about the exciting capabilities of the QAD Enterprise Platform and what it takes to move to it. Get a technical introduction to what the platform provides and learn about the key concepts that enable applications to built upon it. You will learn how the Platform is designed to support an evolutionary change of your existing ERP investments such as browses, reports and many other areas. Finally, you will see a demonstration of the Platform capabilities, particularly in the areas of the visual App Builder, demonstrating the ease with which new Apps can be created.*

**Speakers:**

Smita Agarwal, QAD  
Carl Pyckhout, QAD

## **Case Study: Caterpillar's Journey to the Cloud - Key Decisions**

**4:15PM - 5:15PM**  
Dallas Ballroom C

*This session will discuss Caterpillar business drivers in moving to the cloud and the strategy for migrating the existing or new sites to the cloud over the next 5-10 years. This includes the technical elements required for the QAD Cloud and the Caterpillar environments to communicate seamlessly together in total security. It will give insights to the initial systems configuration and the creation of an operational support model. It will conclude with a status of the current implementations.*

**Speakers:**

Brett Baumeister, QAD  
Henry Laprun, Caterpillar

*This session will focus on some of the challenges facing Customer Sales, Service and Field Service organizations and showcase the different ways that QAD customers are partnering in the development of our Channel Islands Sales and Service capabilities. We will highlight real-life examples and demo the solution to reinforce the business challenges solved and potential benefits for your organization.*

**Speakers:**

Mary Ann Guthrie, QAD

Jonathan Fitchett, QAD

Cheryl Crane, QAD

**From Volume to Value: Aligning Supply Chain and Finance****4:15PM - 5:15PM**

Dallas Ballroom D2

*Supply Chain is no longer just about lowest cost. It is a strategic means to drive growth. However a disconnect remains between financial plans and operations. Bridging this divide requires trade-offs between financial goals, constraints, demand, supply, and inventory. It is highly analytical and a highly collaborative process. But it is possible.*

**Speaker:**

Shaun Phillips, QAD

**Introducing Cyberquery****4:15PM - 5:15PM**

Dallas Ballroom D3

*This session will give a brief overview of each component of the Enterprise Cyberquery product suite followed by a live demonstration to create and format reports.*

**QAD Automation Solutions Portfolio****4:15PM - 5:15PM**

Dallas Ballroom B

*Whether you are a long-established QAD user or just thinking about switching to QAD, the QAD Automation Solutions (QAD AS) Library can benefit you. Our focus of providing best-of-breed solutions geared towards specific industries is brought to reality through collaboration between Professional Services, Marketing, Sales, R&D, and of course you - our customers. Enable your enterprise to be most effective on the manufacturing floor and warehouse with our end-to-end solutions built into a fast, cost-effective implementation model.*

**Speakers:**

Michael Ochi, QAD

*The Solutions Expo is a great time to learn more about our sponsors' products and services and how they can enhance your results with QAD.*

## Breakfast

**7:30AM - 8:45AM**  
Grand Hall

## General Session

**9:00AM - 10:30AM**  
Lone Star Ballroom

Join us for day 2 of Explore! This morning's General Session will feature Bob Parker, Group Vice President of IDC (International Data Corporation). Bob is responsible for the global research direction of four industry practices at IDC – Retail, Energy, Manufacturing and Financial Services. Additionally, he leads IDC's research on Digital Transformation, coordinating the research strategy in this area across all groups and regions.

We will also hear from a panel of manufacturing experts discussing the role of advanced technologies in our industry with many real-life examples of things they are doing in their own companies.

## Case Study: IAC's QAD Cloud ERP Story - From Greenfield Implementation to Global Rollout

**11:00AM - 12:00PM**  
Dallas Ballroom C

This session will discuss IAC's eight-week implementation at a Greenfield site in Poland working with a newly hired plant business team. This implementation included QAD Cloud ERP EE 2016, QAD Automation Solutions and QAD Cloud EDI. IAC will share how they leveraged QAD expertise to achieve a rapid implementation and eliminated 3000 customizations. In addition, IAC will discuss their QAD global design blueprint and global rollout strategy including internationalizations.

### Speakers:

Adam Kacala, QAD

Scott Bennett, International Automotive Components

Prashant Arya, International Automotive Components

## Cybersecurity - The Cloud and Cognitive Advantage

**11:00AM - 12:00PM**  
Lone Star Ballroom

In this session, Bob Kalka, a cybersecurity industry veteran, will discuss the information security challenges and threats facing manufacturers in today's connected world. This includes some of the best practices available to do a better job building and maintaining defenses, and dealing with security breaches. He will also discuss how both cloud and cognitive computing can provide superior information security more effectively and at lower cost than what many manufacturers can do on premise.

### Speaker

Bob Kalka, IBM Security Business Unit



## Extensions & Action Centers Using QAD Enterprise Platform

11:00AM - 12:00PM

Dallas Ballroom D2

*Did you know that you can now create design layout extensions for any of the screens with a few simple steps? Do you want to design new KPIs and make them available to your users via Action Centers? All this can be achieved within the QAD Enterprise Platform. Come watch and learn the steps on how to use the QAD Enterprise Platform to tailor the apps for your operations and processes.*

**Speakers:**

Carl Pyckhout, QAD

Smita Agarwal, QAD

## Supercharge QAD with Automation to Measure and Monitor Performance

11:00AM - 12:00PM

Dallas Ballroom D3

*Simplify and automate your financial processes with Corporate Performance Management software from Prophix designed to help manufacturing companies stop using error-prone spreadsheets for their budgeting, forecasting, consolidation, and financial reporting. Prophix software will supercharge your QAD ERP, unlocking your data and allowing you to more effectively plan for changing business conditions.*

## Vertically Integrated Quality - Less Paper, More Benefits!

11:00AM - 12:00PM

Dallas Ballroom B

*This session will introduce Vertically Integrated Quality as a business driver with tangible impact across organizations. Enterprise-wide integration of the quality and business operational systems addresses true cost of quality, both visible and hidden. Well-defined quality plans and vertically integrated quality execution can also optimize and modernize business processes and help companies excel in the ever-increasing competitive global environments.*

**Speaker:**

Glenn Graney, QAD

Dave Rendel, QAD

## Lunch

12:00PM - 1:30PM

Grand Hall

## Solutions Expo

12:00PM - 5:00PM

Grand Hall

## Anomaly Detection & Predictive Maintenance: Progressing beyond Hindsight into Cognitive Foresights

**1:30PM - 2:30PM**  
Dallas Ballroom D3

*Progress' DataRPM solution -- the world's first Cognitive Anomaly Detection (AD) and Predictive Maintenance (PdM) solution. It enables organizations to predict asset failures accurately in advance by automating machine learning to achieve significant cost savings and business value. And best of all, it seamlessly integrates into your QAD application including the way Progress uses DataRPM as part of their Managed Database Administration Service.*

## Case Study: Applying Machine Learning to Planning in the Automotive Industry

**1:30PM - 2:30PM**  
Dallas Ballroom C

*Over the past year, QAD has worked with customers to pilot demand management use cases for machine learning in the automotive industry. In order to accomplish this goal, QAD spent time with customers doing plant visits, day-in-the-life deep-dives, and focused pilots. As a result, QAD completed a machine learning pilot with promising results.*

**Speakers:**

*Etienne Ouvry, QAD*

*Terry Onica, QAD*

*David McCarthy, Adient PLC*

## Case Study: Driving Value from EDI Implementations

**1:30PM - 2:30PM**  
Dallas Ballroom B

*This session will provide an overview of GKN Driveline's EDI strategy and how EDI implementations have been used to drive organizational change and increased business value. Learn how GKN Driveline and QAD have partnered over the last 10 years leveraging the different QAD EDI offerings to implement a global EDI strategy that drives business value to the organization*

**Speakers:**

*Carlos Garcia, QAD*

## Channel Islands - QAD Financials

**1:30PM - 2:30PM**  
Dallas Ballroom A

*Watch a demonstration of a complete financial business flow in the new Channel Islands UI, including mobile approvals and the new Action Center for the CFO and finance managers. Learn about new functional enhancements such as Revenue Recognition and Advanced Self Billing.*

**Speaker:**

*Rene Bergkamp, QAD*

*Mike Lane, QAD*

*Does your enterprise provide repair or warranty service to your customers? In this session QAD Product Management will take you on a service journey with Channel Islands for field service and product returns. In our live demonstration of both Service Orders and RMA's, you will see firsthand how the service experience has been transformed by the Channel Islands user interface and amplified by our platform capabilities. The session will also include early details of the plans for our upcoming releases of SSM.*

*Speaker:*

*Jonathan Fitchett, QAD*

## **Hands On Training**

**1:30PM - 5:15PM**

*Explore Training is an opportunity to work together with QAD experts in a hands-on environment. Explore 2018 training is geared toward a range of customer roles, from finance managers and end users to IT business analysts and developers. You will walk away with new ideas on how to optimize your QAD ERP solutions to better meet your business needs. For more information about each of the training classes offered and a complete schedule, visit the [Training Page](#).*

*Pairing Serialization with QAD Automation Solutions to Benefit You  
Improving Manufacturing Operations with Production Orders  
Master Scheduling Workbenches (MSW) and Production Scheduling Workbenches (PSW)  
Hands-On Financial Report Writing with QAD Enterprise Financials*

## **DDMRP - The Reality Behind the Acronym\***

**3:00PM - 4:00PM**

Dallas Ballroom C

*DDMRP (Demand Driven Material Requirements Planning) is filling the blogs and whitepapers of analysts and thought leaders. A planning system that is simple and intuitive, requires no forecast and delivers high services levels and reduced inventory. Come and see why the hype is real.*

*Speaker:*

*Shaun Phillips, QAD*

## Global Trade Management - Best Practices for Optimizing Your International Supply Chain

3:00PM - 4:00PM  
Dallas Ballroom B

*With origins that began with the early supply-chain optimization projects of the late 1990's, "Global Trade Management" (GTM), has since evolved into a refined discipline that links people, processes and enabling technology together into a single, cohesive and seamless solution. In this session you'll learn about:*

- *The true definition of GTM; Where are your 'weak links'?*
- *Industry-best practices for Trade Compliance; How companies have turned regulatory compliance into a competitive asset*
- *The role of enabling GTM technology*
- *Trending issues; What impact will the Internet of Things (IoT), Data Analytics, Blockchain, and Millennials have on the supply-chain?*

Speaker:

Jerry Peck, QAD

## Streamline Customer and Supplier Interactions with QAD Enterprise Applications

3:00PM - 4:00PM  
Dallas Ballroom A

*This session explores QAD Enterprise Applications' capabilities to manage interactions with both customers and suppliers, including a customer testimonial. Topics to be covered include the new Temporary Pricing, Retrobilling and Self Billing functionality. Optimizing Scheduled Orders, Milk Run optimization and streamlining supplier communication with Supplier Portal.*

Speaker:

Luc Janssen, QAD

Kelly Andrews, QAD

Michael Silletti, Yanfeng Automotive Interiors

John Miciuda, Yanfeng Automotive Interiors

## Tax Compliance Risks & Solutions for Manufacturers/Distributors

3:00PM - 4:00PM  
Dallas Ballroom D3

*Why should manufacturers and distributors should care about tax compliance? Being further along in the supply chain doesn't insulate you from the pains of transaction tax management. In fact, the path to compliance can be far more complicated. Automation can free you from this burden, and provide certainty and confidence you're doing it right. Join QAD partner, Avalara, to learn more about how they can help reduce your tax compliance risk within your QAD system.*

## The CI Procurement Flow Through Supplier Portal

3:00PM - 4:00PM  
Dallas Ballroom D2

*Learn how the new QAD Supplier Portal fits into the CI Procurement flow facilitating the interaction between suppliers and manufacturers. For suppliers, see how the QAD Supplier Portal offers a window into customer inventory and order data that help ensure on-time delivery. For manufacturers, find out how the QAD Supplier Portal improves collaboration with suppliers and visibility into the supply chain allowing for faster response to changes in supply and demand.*

Speakers: Jordi Denia, QAD

Marta Losata, QAD

Krystle Keese, QAD

## **DDMRP: Evolve from Push & Expedite to Position & Pull**

**4:15PM - 5:15PM**

Dallas Ballroom D2

*Is this hype or is the buzz real? Demand-driven material requirements planning (DDMRP) has been going from strength to strength, with adoption from leading companies around the world. Come and see what DDMRP is and how it is different. In this live demonstration we step through the day in the life of a planner with DDMRP.*

*Speaker:*

*Shaun Phillips, QAD*

## **Electronic Invoicing Trends - Compliance that Drives Automation**

**4:15PM - 5:15PM**

Dallas Ballroom A

*This session will provide an overview of the current trends globally around electronic invoicing and how the need of compliance can be used as a driver to achieve high levels of automation in AP and AR processes, along with a review of the key elements to build an eInvoicing strategy.*

*We will also provide an introduction to the new QAD eInvoicing offering and how it can be used to achieve both legal compliance and process automation.*

*Speaker:*

*Carlos Garcia, QAD*

## **Increase Productivity with Production Orders and Automation Solutions**

**4:15PM - 5:15PM**

Dallas Ballroom B

*This session explores how on-going shop floor challenges can be addressed with a combination of Production Orders (NEW!) and Automation Solutions. A brief overview of the new solutions will include a working demonstration of the advanced capability. Additionally, we will review a recent customer case study to better understand the issues, lessons learned and achieved business benefits.*

*Speaker:*

*Brent Shooltz, QAD*

*Carianne Nieuwstraten, QAD*

*Henry Laprun, Caterpillar*

## **Moog Medical's Move to the Cloud**

**4:15PM - 5:15PM**

Dallas Ballroom C

*Moog Medical has a mission to bring an unmatched combination of focus and breadth of expertise to a range of medical device technologies that simplify processes, increase safety, and enhance patient and caregiver outcomes. Join us for this informative discussion about how Moog Medical recently upgraded to EE 2016 in the Cloud to drive greater productivity and operational efficiency while remaining compliant with strict Good Manufacturing Practice (GMP) regulations.*

*Speaker:*

*Brett King, Moog Medical Devices*

## The Building Blocks of S&OP

**4:15PM - 5:15PM**

Dallas Ballroom D3

*Don't miss Scott Sheldon's entertaining and insightful recreation of a sales and operations planning (S &OP) cycle within a "typical" manufacturing organization. Learn the do's and don't's for each focus meeting, how to manage complexity, and driving adoption by focusing on a few key building blocks. They will also demonstrate how QAD's DSCP product can help drive your S&OP success. Warning – audience interaction is encouraged!*

## Explore Night Out

**5:45PM - 10:00PM**

The Rustic

*Join us for live music, farm-fresh Texan cuisine and big fun at this year's Night Out event at the Rustic entertainment venue. We'll have live music (and plenty of dancing!), armadillo races and a mechanical bull! Y'all aren't going to want to miss this!*

**General Session & Breakfast**

**8:30AM - 9:30AM**

## **Channel Islands Global Sales Orders for the Effective Enterprise**

**9:45AM - 10:45AM**

Dallas Ballroom D2

*Whether your sales orders are regional or global, you will want to see what's new. Learn how you can have inventory visibility across your global enterprise during sales order entry including enhancements in EMT tracking as well as new sourcing rules that can be tailored to fit your business. There is a growing list of actions that can be performed on individual or multiple orders including repricing, credit check, copying and more.*

*Speakers:*

*Kelly Andrews, QAD*

*Cheryl Crane, QAD*

## **Improving Manufacturing Operations with Production Orders? ?and Automation Solutions**

**9:45AM - 10:45AM**

Dallas Ballroom D2

*Learn how QAD's new manufacturing solutions allow you to improve your manufacturing operations. The new manufacturing capabilities unify the functionality available for discrete work orders and (advanced) repetitive process flows. In addition, many new features have been added which will help you in streamlining and simplifying your processes for planning, scheduling and preparation activities of production, as well as managing material supplies (allocations, picking, moving, issuing components) and production activity reporting.*

*Speakers:*

*Guido Van den Broeck, QAD*

*Brent Shooltz, QAD*

*The use of MRP as a planning tool has survived - and continues to thrive - since the late 1960's when Olivier Wight, George Plossl and others developed the BOMP process of exploding a multi-level bill of material in a time-phased manner, to order and schedule material needed to build a product. This session will review the basic APICS Body of Knowledge, generic MRP concepts of netting logic and then speak to the three elements required to run MRP, inventory, product structure and item planning data.*

*We will cover the following basic concepts and how they relate to the QAD planning data elements: independent vs dependent demand characteristics of MRP, MRP prerequisites, basic MRP calculations, order policies and modifiers, stock, scrap and yield MRP order types and rescheduling open orders and action messages.*

*Speaker:*

*Donald Lindsey, GenMarkDx (Cognitive Ergonomic Systems, Inc.)*

## **Managing Enterprise Assets from Cradle to Grave in QAD Channel Islands**

**9:45AM - 10:45AM**

Dallas Ballroom A

*A recap of QAD Enterprise Asset Management (EAM) and the importance of asset management for smooth manufacturing operations. This session will show how QAD EAM's new Channel Islands UI improves collaboration and enriches the experience of maintenance engineers on the shop floor.*

*Speakers:*

*Nancy Majure, QAD*

*Jon Edwards, QAD*

## **Next Generation EOB and Accelerated Implementations**

**9:45AM - 10:45AM**

Dallas Ballroom C

*Join us for a discussion on how EOB is evolving to improve the efficiency and effectiveness of customer implementations and drive business agility resulting in faster time to value and better business outcomes.*

*Speakers:*

*Robin Riordan, QAD*

## **Automating Revenue Recognition for Manufacturers**

**11:00AM - 12:00PM**

Dallas Ballroom D2

*Changing business practices require flexible revenue accounting to ensure accurate recording of Sales Revenue. See how QAD Revenue Recognition automates otherwise manual processes for Revenue accounting from decoupling revenue recognition and invoicing to clear audit trail with contract versions. See how the solution creates automatic postings for deferred revenue and unbilled receivables in support of different recognition types. Expanded functionality offered includes cost of sales deferrals, automatic redistribution of revenue and enhanced use of revenue rule defaults.*

*Speaker:*

*Mike Lane, QAD*



*This session will cover QAD's integration offering including the architecture, components and functionality to handle a wide variety of complex IT environments using a broad mix of interfaces to manage the complexity, volumes of critical business processes. The session will cover the different interoperability strategies and functional elements used to navigate this diversity and complexity while balancing flexibility, high performance and speed of implementation.*

*Speaker:*  
*Carlos Garcia, QAD*

**Save Money, Reduce Risk with Progress Managed Database Service**

**11:00AM - 12:00PM**  
Dallas Ballroom C

*Join us to see how Service Wire leverages the Progress Managed Database Service to run their QAD system in-house at a fraction of the cost of an on-premise resource. Come learn how Service Wire has used Progress Services and their large team of QAD experts for QAD upgrades, platform migrations, and more.*

*Speaker:*  
*Mike Casto, Service Wire*

**Simplifying Your Upgrade to QAD Enterprise Edition**

**11:00AM - 12:00PM**  
Dallas Ballroom B

*Learn how to simplify your upgrade to Enterprise Edition by properly scoping and developing a project roadmap that meets your upgrade objectives, then execute the upgrade using QAD's Prescriptive Upgrade guide and Fast Track Toolkit. This session will discuss a practical example of how these tools were used to speed "time to value" of an actual Enterprise Edition upgrade.*

*Speakers:*  
*Janet Villarreal, QAD*  
*Rachel Jones, QAD*

**Lunch for Training**

**12:30PM - 1:30PM**

*Explore Training is an opportunity to work together with QAD experts in a hands-on environment. Explore 2018 training is geared toward a range of customer roles, from finance managers and end users to IT business analysts and developers. You will walk away with new ideas on how to optimize your QAD ERP solutions to better meet your business needs. For more information about each of the training classes offered and a complete schedule, visit the [Training Page](#).*

*Pairing Serialization with QAD Automation Solutions to Benefit You  
Improving Manufacturing Operations with Production Orders  
Master Scheduling Workbenches (MSW) and Production Scheduling Workbenches (PSW)  
Hands-On Financial Report Writing with QAD Enterprise Financials*

## Breakfast for Training

8:00AM - 8:30AM

## Hands On Training

8:30AM - 12:00PM

*Explore Training is an opportunity to work together with QAD experts in a hands-on environment. Explore 2018 training is geared toward a range of customer roles, from finance managers and end users to IT business analysts and developers. You will walk away with new ideas on how to optimize your QAD ERP solutions to better meet your business needs. For more information about each of the training classes offered and a complete schedule, visit the [Training Page](#).*

*Pairing Serialization with QAD Automation Solutions to Benefit You  
Improving Manufacturing Operations with Production Orders  
Master Scheduling Workbenches (MSW) and Production Scheduling Workbenches (PSW)  
Hands-On Financial Report Writing with QAD Enterprise Financials*