



explore 2019

May 6-9 | New Orleans, LA

Legend: ■ General Session ■ Breakout Session ■ Training
■ Solutions Expo/Demo ■ Meal ■ Event

Monday

Registration

3:00PM - 8:00PM

■ Check in for the event and grab your badge before heading to the Welcome Reception at 5:00 P.M.

Welcome Reception

5:00PM - 8:00PM

■ Catch up with colleagues and make new connections during the Welcome Reception. Enjoy cocktails and appetizers to kick-off Explore 2019!

Breakfast

7:30AM - 8:45AM

General Session

9:00AM - 12:00PM

Lunch

12:00PM - 1:30PM

Solutions Expo

12:00PM - 5:00PM

Automotive Vertical Update [QPP]

1:30PM - 2:30PM

Automotive vertical kickoff focused on the latest trends and in particular on the impact of disruptions on the key segments in Automotive manufacturing with respect to Anything as a Service (XaaS), Make-to-Order at Scale and Digital Transformation.

Speakers:

Terry Onica, QAD

Tom Roberts, QAD

Consumer Products / Food & Beverage Vertical Update [QPP]

1:30PM - 2:30PM

The Consumer Products and Food & Beverage vertical kickoff focuses on the latest trends and disruptions in key segments of those industries. The kickoff will include a drill-down into demand and supply chain planning for those industries, and a customer case study by Oras Group.

Speaker:

Heidi Evilampi, Manager, ERP & Integrations, Oras Group

Industrial and High Tech Vertical Update [QPP]

1:30PM - 2:30PM

Industrial and High Tech vertical kickoff focused on the latest trends and in particular on the impact of disruptions on the key segments in Industrial and High Tech manufacturing with respect to Anything as a Service (XaaS), Make-to-Order at Scale and Digital Transformation.

Speaker:
Glenn Graney, QAD

Life Sciences Vertical Update [QPP]

1:30PM - 2:30PM

Life Sciences vertical kickoff focused on the latest trends and in particular on the impact of disruptions on the key segments in Life Sciences manufacturing with respect to Anything as a Service (XaaS), Make-to-Order at Scale and Digital Transformation.

Speaker:
Mike Koliass, QAD

Hands On Training

1:30PM - 5:00PM

QAD Explore Training is an opportunity to work together with and learn from QAD experts in a hands-on environment. This year's training lineup is geared toward a range of customer roles, from business analysts and consultants to IT managers and end users. You will walk away with a new perspective on how to optimize your QAD ERP solutions to better meet your business needs. For more information about each of the training classes offered and a complete schedule, visit the [Training Page](#).

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Break

2:30PM - 3:00PM

A Case for Quality [QPS]

3:00PM - 4:00PM

You know quality; we know Enterprise Quality Management solutions. A presentation that will show that tangible impact from the implementation of an Enterprise Quality Management System on manufacturing margins and reducing the cost of quality.

Speaker:
TBD

A Hands-On Digital Transformation Journey: Moving at the Speed of the Business [CX]

3:00PM - 4:00PM

Learn about Visteon's digital transformation journey in an industry undergoing major disruption. This hands-on journey will be narrated with a three step process of being "Energized", "Engaged" and "Innovative". See how some of the foundational infrastructure improvements such as global network transformation, service management modernization and cloud ERP with standardized processes are paving the way for innovations. The session will discuss a blueprint of how IT can be successful by speaking the language of the business and becoming an innovation partner by leveraging emerging trends such as AI and edge computing.

*Speaker:
Raman Mehta, CIO, Visteon*

QAD Enterprise Platform: How to Manage Your Extensions Using the QAD Enterprise Platform [QPP]

3:00PM - 4:00PM

Learn how you can leverage the QAD Enterprise Platform App building or App extensions capability to adapt the ERP to your specific business needs without worrying about version lock-in. Discover how the QAD Enterprise Platform can help you to extend the QAD applications to cover your specific needs. Get a feel for the ease of use of the integrated Business Component and Form builder to help you to build new functionality or extend existing functionality.

*Speaker:
Tony Winter, QAD*

ERP Moves to Real Time via Integrated Production Execution [QPP]

4:15PM - 5:15PM

Traditionally ERP is a planning and business function that executes on weekly or even monthly cycles. The integration of Production Execution capability enables a more responsive ERP system, improved service levels and improved operational effectiveness.

*Speaker:
Glenn Graney, QAD*

Rapid, Agile & Effective - Imperial Brands Moves to the QAD Cloud [CX]

4:15PM - 5:15PM

Learn how Imperial Brands mitigated business continuity risks, simplified technical application maintenance and laid the foundation for future upgrades by moving to the QAD Cloud.

*Speaker:
Marcin Kandora, Business Engagement Lead, Imperial Brands*

Manufacturing companies today are operating in a new world dealing with challenges of constant changes in geopolitics, exponential speed of innovation and the digitization of everything, more demanding and less committed customers, and ever changing supply chains that are no longer chains but a network of opportunistic demand, supply, and capacity entities. How does a company make their supply chain ready for 2020? In this presentation we will discuss current major events impacting global supply networks and the strategies and technologies that may be adopted to not just survive, but thrive in 2020.

Speaker:

Shaun Phillips, QAD

Sponsor Expo Reception

5:00PM - 7:00PM

The Solutions Expo is a great time to learn more about our sponsors' products and services and how they can enhance your results with QAD.

Breakfast

7:30AM - 8:45AM

General Session

9:00AM - 10:30AM

Global Trade Management and Best Practices [QPS]

11:00AM - 12:00PM

From its origins in the 1990s as part of early supply chain integration projects, "Global Trade Management" (GTM) has since evolved into a refined discipline that links people, processes and enabling technology into a seamless cohesive solution for managing an international transaction. For trade-dependent companies, understanding and implementing GTM is now a critical component for maintaining a competitive edge in today's global market. In this session, you will learn about the true definition of GTM and identifying your weak links, how to turn regulatory trade compliance into a competitive advantage, trade optimization strategies and best practices, and free trade agreements and whether you are leaving money on the table.

Speaker:

Wm. "Jerry" Peck, QAD

How to Accelerate the Digital Transformation Using QAD Manufacturing [QPP]

11:00AM - 12:00PM

Are your manufacturing operations up to the challenge? Day-to-day production is challenged with the need to improve overall equipment effectiveness, increase manufacturing flexibility, capture massive amounts of data and communicate in a new digital world. In this session we'll explore how the latest evolutions in QAD Manufacturing support your successful transformation. You'll see how to gain manufacturing flexibility with the new Production Orders functionality, understand how QAD Automation Solutions and Production Execution provide real-time and mass interaction between the shop floor and the ERP, and how the Channel Islands user experience, Action Centers and Dashboards boost the collaboration and insight in daily manufacturing operations. Includes a demo.

Speakers:

Guido VanDenBroeck, QAD

Brent Shooltz, QAD

**QAD EE Cloud Deployment for Caterpillar Foundry in South Carolina
[CX]**

11:00AM - 12:00PM

Learn about Caterpillar's journey to implement QAD EE Cloud Channel Islands 2018 for the Caterpillar Foundry in Hodges, SC, including QAD QMS, QAD Automation Solutions, QAD Supplier Portal and machine (IoT) integration.

Speaker:

Henry Laprun, Caterpillar

Lance Rogers, Caterpillar

Tony Nicholson, Caterpillar

Lunch

12:00PM - 1:30PM

Solutions Expo

12:00PM - 5:00PM

Automation Solutions Expansion and Enhancements [QPS]

1:30PM - 2:30PM

This session covers the new functionality and value that Automation Solutions provides. Topics range from enhancements to the engine, to the inclusion of advanced warehousing capabilities.

Speaker:

Michael Ochi, QAD

Streamlining Finance Operations with QAD eInvoicing [QPS]

1:30PM - 2:30PM

This session provides an overview of how QAD customers can leverage the latest trends on electronic invoicing (both with customers and suppliers) to drive operational efficiencies, reduce costs, improve process efficiency and improve customer service while staying compliant with electronic tax regulations. Learn how you can automate the processing of supplier invoices using the automated matching analysis, invoice approval workflow and automated booking capabilities provided by QAD eInvoicing.

Speaker:

Carlos Garcia, QAD

This session provides a case study of the transformation and journey from a manual, paper-based quality system to an automated Enterprise Quality Management System.

*Speaker:
TBD*

Hands On Training**1:30PM - 5:00PM**

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Customer Case Study: Integration and QAD Automation Solutions. Is it Flexible and Scalable? [CX]**3:00PM - 4:00PM**

This session will discuss the Yanfeng Automotive Interiors experience of implementing the Integration and QAD Automation Solutions in two Greenfield automotive plants in two different countries in EMEA.

*Speaker:
Lucian Manolache, Yanfeng Automotive Interiors*

Drive Customer Satisfaction and Profitability through the Customer Lifecycle [QPP]**3:00PM - 4:00PM**

Customers demand more and expect more than ever before. Managing all aspects of the process from sales management, discrete or scheduled order processing, pricing and promotions, to warranty and service contracts is critical to provide the best and most cost-effective customer lifecycle process for your business. Learn how you can drive customer satisfaction and profitability with QAD Customer Management solutions. Includes a demo.

*Speakers:
Mary Ann Guthrie, QAD
Kelly Andrews, QAD
Jonathan Fitchett, QAD*

**The Next Generation of Demand Planning: Intelligent and Real-Time
[QPS]**

3:00PM - 4:00PM

Modern day planners are bombarded with large volumes of both historical and real time data. Planning systems must rapidly identify trends, exclude outliers, and turn data exceptions into actionable insights, which is why Supply Chain Planning is a natural candidate for machine learning. Thanks to the IoT there is more real-time data providing visibility of the short-term horizon. In this presentation we will discuss how machine learning and demand sensing change the demand planning game.

*Speaker:
Shaun Phillips, QAD*

**Customer Case Study: Adient's Rapid QAD Automation Solutions
Global Implementation [CX]**

4:15PM - 5:15PM

Learn how Adient implemented QAD Automation Solutions (AS) rapidly across several global sites. Adient and QAD will share their experience of building global core model for AS and successfully rolling out globally.

*Speakers:
Ramesh Akkala, Director IT - QAD COE, Adient
Lorenzo Simoncini, IT Vice President - Application Services, Adient*

**Manage your Enterprise Assets from Cradle to Grave - A Day in the Life
[QPP]**

4:15PM - 5:15PM

?Join us for a full flow overview of a fixed assets life cycle in the Channel Islands user experience. Learn how assets are built up and capitalized with QAD Enterprise Asset Management (EAM) Capital Projects, turning them into fixed assets in the Financials Fixed Asset (FA) App. Explore the different financial activities and operational maintenance interventions on the asset through its life-cycle and the impact on its valuation and operational cost analysis. Includes a demo.

*Speakers:
Nancy Majure, QAD
Jon Edwards, QAD
Mike Lane, QAD*

The Value of APQP [QPS]

4:15PM - 5:15PM

Learn about the inherent benefits of implementing Advanced Production Quality Planning. This session covers the process framework that establishes a set of quality requirements that supports the suppliers to ensure that design criteria of a product meets the customer requirements.

*Speaker:
TBD*

General Session & Breakfast

8:30AM - 9:30AM

Core Model Planning and Preparation [QPS]

9:45AM - 10:45AM

This session will provide an overview of what a core model is, including core model concepts, core model development steps, different levels of standardization, critical success factors, key decisions and project governance.

Speaker:
Elaine Marshman, QAD

Procure to Pay - A Day in the Life [QPP]

9:45AM - 10:45AM

This session highlights the extensive collaborative purchasing process and supplier interactions in the Channel Islands user experience. Experience how the built-in collaboration and flexibility provide opportunities for boosting the purchasing process. We'll explore the complete flow from the variety of first steps through requisitions, purchase orders or supplier schedule releases; over the interaction with suppliers in QAD Supplier Portal through the inventory result with PO receipts. We'll also highlight the financial visibility of the inventory and cost transactions, the supplier invoice and the supplier payments approval process. Includes a demo.

Speakers:
Marta Losada, QAD
Eladi Minguéz, QAD

QAD Product Configurator Integration with OpenRules [CX]

9:45AM - 10:45AM

This session provides a review and discussion of a recent project at Saint-Gobain to integrate QAD Product Configurator with an external rule engine (OpenRules). Learn how the product configurator questionnaire collects critical performance criteria from the customer and submits that data to an external rule engine. See how the rule engine then returns the product design and specifications necessary for the configurator to create the new item, product structure, BOM, routing and more.

Speaker:
Joe St. Clair, Saint-Gobain

Platform Analytics Update [QPP]

11:00AM - 12:00PM

Discover the new self-service Analytics with dynamic and interactive Action Center dashboards. Lightening fast aggregation algorithms in Apache Spark and a Cassandra Data Lake to bring big ERP data at your fingertips. With a live demo example of Overall Equipment Effectiveness analysis, the heartbeat of manufacturing performance.

Speaker:
Alban Bentein, QAD

Utilizing QAD Easy On Boarding Tools and Documentation [CX]

11:00AM - 12:00PM

Learn how Welbilt has taken the QAD EOB documentation and made it an integral part of all aspects of their implementation plan. See how they utilized the templates from the business process workbook as the guidelines for project strategy, and have modified them to meet their customizations, and then linked and updated all process maps and work instructions to be the basis for training and implementation.

Speaker:
Kevin Schram, Welbilt

Lunch for Training

12:00PM - 1:00PM

Hands On Training

1:00PM - 5:00PM

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Breakfast for Training

8:00AM - 8:30AM

Hands On Training

8:30AM - 12:00PM

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